

Brian Boulter is Director of Self Storage at W. P. Carey Inc. and is responsible for the strategic management of 12.4 million square feet of self storage assets. Brian also oversees all acquisitions and dispositions for the company as it relates to this asset type.

Prior to joining W. P. Carey, Brian served as Vice President – Business Development at Wasatch Storage Partners, LLC and Director of Real Estate Acquisitions at Extra Space Storage, Inc. Throughout his 11-year tenure in the self storage industry, Brian has negotiated more than \$1.5 billion in self storage transactions

Mr. Boulter holds an MS in Real Estate from New York University and a BS from Brigham Young University. Brian, an outdoor enthusiast, currently lives in Salt Lake City, Utah, with his wife and two sons.