



**Zach Dickens, EVP Extra Space Storage**

Zach is EVP of Investments for Extra Space Storage. He has been with Extra Space Storage since 2002 and has closed on more than \$6 billion in self-storage transactions. Zach's background in deal flow allows for finding unique solutions to sellers' needs that may be aided with the use of an earn-out, an operating partnership unit transaction, or an all-cash purchase option.

Prior to coming to Extra Space Storage, Zach headed up teams at eBay and Starwood Hotels. He has an MBA from Arizona State University and a Master of International Management from Thunderbird, School of Global Management.

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