

Nicholas J. Malagisi, SIOR

Nick Malagisi, SIOR, serves as National Director of self storage and Senior Advisor for Sperry Van Ness Commercial Realty, specializing in the purchase and disposition of self storage properties, primarily in the Northeast United States & Province of Ontario, Canada. Malagisi began his self storage career with industry leader, Public Storage, where he was responsible for site acquisition & development of new properties as well as acquisition of existing storage properties.

Malagisi has participated in the disposition of hundreds of properties from single assets to portfolio sales. He, also, works as a Consultant in preparing feasibility studies for new developments, testifying in court as an expert witness for condemnation cases, and consults on Joint Venture opportunities . Malagisi is a 30+ year veteran of the self storage industry and the SSA, a board member of the NY Self Storage Ass., and a member of SIOR. Malagisi is a graduate of the Martin Whitman School of Business at Syracuse University, a veteran of the US Army & a tour of duty in S. Viet Nam and resides in the Buffalo, NY area with his family.

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