



BRIAN J. PIERACCI

Managing Director

North American Private Equity Acquisitions

Brian is a Managing Director and Head of the North American Acquisitions Group. He is an equity owner of the firm. Brian's team is responsible for originating, negotiating and executing potential investments in private equity real estate throughout North America. He has been involved in over \$14 billion of transactions across North America with respect to a variety of property types including office, industrial, medical office and self-storage properties and a variety of investment structures (e.g. development joint ventures, investment joint ventures, mezzanine financing and 100% free and clear acquisitions). Brian graduated from Indiana University's Kelly School of Business with degrees in Finance and Real Estate. Brian is a member of the Self Storage Association and the National Association of Office and Industrial Properties.

*136 Everett Rd.
Albany, NY 12205
Tel. 518-431-1106*