



Neal Gussis is a co-founding principal at CCM Commercial Mortgage specializing in arranging debt and equity solutions for commercial real estate with a focus on self storage.

Over the past 25 years, Neal and his team has sourced well more than \$3 billion in financing self storage transactions. He continually navigates the ever-changing economic climate with the goal of being resourceful and creative to achieve the best overall financing utilizing various capital sources. His reputation as a mainstay in the self storage industry is unparalleled, backed by countless satisfied self storage owners who have put their trust in him and his advice.

Neal often writes articles and is frequently quoted in the industry publications and presents at many of the national and state industry events on relevant financing topics.

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