



Dale Payne is the Vice President of Business Development at Life Storage, he heads up the Sales Division for their third party management division which now includes a bridge loan program for self storage owners. Dale's team is responsible for growing the management platform for Life Storage through strategic relationships with owners, developers, and investment groups which currently represent over 360 self-storage facilities.

He has been with Life Storage for 11 years. He graduated from the State University of New York at Buffalo and resides in Clarence, NY with his wife where they raised their five children.

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