

**Peter Panos**  
**President, Third Party Management**

---

Peter Panos is President of Third Party Management where he is responsible for properties Public Storage manages for others as well as the retail merchandise business. Mr. Panos is a seasoned executive with over 35 years of operational experience and over 22 years of leadership with Public Storage.

Mr. Panos was named to this position in January and will focus on growing the Third Party management business as well as leveraging other Public Storage products, such as merchandise and tenant insurance.

Joining Public Storage in 1999, Mr. Panos served as Regional Manager and was most recently Executive Vice President of Operations. In that role, Mr. Panos oversaw the operations for over properties in the Southwest and Midwest Regions. Mr. Panos was responsible for building teams, succession planning, cost control and driving results. During this tenure, Mr. Panos also served as Chief Operating Officer for Shurgard Europe, our European self-storage business.

Prior to joining Public Storage, Mr. Panos held a variety of positions in the Jewelry Industry, most notably at Reeds Jewelers and Helzberg Diamonds.

Mr. Panos studied Business Administration at the University of Nebraska, Lincoln.