

**Guy Middlebrooks**  
**Senior Vice President, Third Party Management**  
**CubeSmart**

Guy Middlebrooks has extensive operations and management experience in both the retail and self-storage industries. He currently serves as CubeSmart's Senior Vice President of Third Party Management and oversees and coordinates the management of more than 700 managed self-storage facilities across the United States. Guy is also responsible for new business development as well as client relationships and store transitions.

Upon joining CubeSmart in January of 2006, Guy served as Senior District Manager in the Atlanta, GA and Jacksonville, FL markets, where he built a strong management team and improved operating results of a large district. In December of 2008, he was promoted to Director of Operations in CubeSmart's corporate office in Malvern, PA. Guy was promoted to Vice President of Operations in 2011 where he had an integral role in the growth process of the company by establishing their internal National Sales Center, as well as overseeing the Training and Development, Facility Services, and Corporate Operations Departments. Guy worked with CubeSmart's Senior Management team to create a WOW! Department, which is focused on promoting CubeSmart Values, employee recognition and customer service.

Prior to his career at CubeSmart, Middlebrooks enjoyed a successful 18-year management career in the retail supermarket industry.